INTERNATIONAL SPY MUSEUM

2020 Year in Review

DONOR REPORT











DEAR SPY FRIENDS,

As we prepared this Year in Review report, we reflected on how your support helped the Spy Museum team innovate, create, and succeed through this unimaginable year. Like countless other nonprofit cultural institutions, the International Spy Museum suffered a harsh blow from the COVID-19 pandemic, losing more than 75% of our revenue for the year. Everyone on the team had to reinvent their work in one way or another and find new ways to help our organization remain resilient through an unprecedented crisis.

With your help, we stayed focused on our mission: delivering innovative and engaging educational opportunities to learners of all ages, leveraging our unique lens on the world to inspire moments of curiosity and awe. The feedback was incredible and inspiring. Week after week, audience members sent us notes (many with donations enclosed) about how SPY's programs provided much-needed bright spots in weeks of lockdown and kept them and their loved ones engaged and smiling through tough times.

We experienced the pandemic as we experience everything here at SPY: as a family. Challenges and victories were shared, and through it all, we were humbled by the generosity of you, our donors. We could not have done it without you. Thank you for your commitment and your passion for the work we do to educate the public about espionage and intelligence and to create a unique space for learning and conversation about the complex world around us.

With gratitude,



TAMARA CHRISTIAN President & COO



CHRISTOPHER P. COSTA Executive Director



Through face-to-face and virtual programs, we reach thousands of students, teachers, and learners of all ages every year with innovative opportunities to explore, learn, and think differently about the world around them.

With our many partners, we provide workshops and field trips for underserved youth; open up access to the Museum; and bring the magic of SPY to all.

With the world's largest collection of espionage artifacts on public view, we tell remarkable true stories that illuminate history, national security, and technology in a unique way.

Through state-of-theart technology, creative approaches to educational engagement, and pure fun, we reveal the hidden world of espionage and intelligence.

In a world of endless information channels, we put the spotlight on how knowledge is created and shared; how facts and analysis can be manipulated; and why critical thinking and problemsolving skills are more important now than ever before.

REACHING INTO HOMES AND HEARTS DURING A PANDEMIC

SPY delivered more than 550 virtual live educational programs to over 30,000 households during the pandemic. All told, we reached 3.5 million people from 60 countries and every state with our online content, SpyCast podcast, and YouTube channel.

Support from sponsors like Booz Allen Hamilton, the Embassy of the State of Qatar in the United States, Federal Data Systems, and SOS International made it possible to keep signature programs like Access to SPY, student workshops, Girl Scout Day, summer camps, and more available, and to create new popular outlets for fun and enrichment during lockdown and beyond, such as Curator's Corner and Spy Chat with Chris Costa.

We Delivered:

to over 30.000 households **550** virtual live educational programs

from We Reached: 60 and countries every 3.5 state million people

VIRTUAL FUNDRAISING SUCCESS

This year we transformed our popular Mother Daughter Sister Spy program into a globally attended virtual fundraising event. Board Member Lori Stokes hosted a star-studded panel of former female spies. Many thanks to our event sponsors AT&T National Security, Carahsoft Technology Corp., Electronic Warfare Associates, Inc., MAG Aerospace, and PNC Bank.





We rely on the generosity of donors across the country and around the world, through gifts large and small, to keep the Museum going strong and support our staff, collection, and community programs. Our *Mission: Resilience* campaign continues to draw a grassroots community of support.

VOLUNTEERS

While our doors were closed, volunteers worked on virtual projects like transcriptions and translations to expand access to our online resources.

After we reopened, volunteers assisted with new rooftop tours that contributed additional revenue. Thank you!



MEMBERS OF THE INNER CIRCLE

We cannot thank enough the Spy Museum members who stayed with us in 2020 despite prolonged closures and the suspension of in-person events and programs. SPY's more than 500 members are the heart of our community.

In August, members enjoyed an exclusive, virtual lecture in conjunction with the National Museum of Nuclear Science and History.





SAFEGUARDING OUR COLLECTION

SPY's collection of over 9,000 espionage and intelligence-related artifacts is the largest in the world on public display and includes rare and unique items that we care for but are not on display.

To conserve costs, we created a secure storage room at the Museum to house the thousands of artifacts that had been previously stored offsite.



WEBSTER DISTINGUISHED **SERVICE AWARD**

This special SPY event was not held in 2020, but we look forward to welcoming our community back to the Museum for this truly unique night of intrigue and celebration to support our nonprofit mission.





REOPENING REIMAGINED

Our Reopening Task Force was formed even before we had to close our doors on March 16, 2020, due to COVID-19. Through the tireless efforts of the SPY team, we developed industry-leading safety protocols so the Museum could be a haven and a source of delight for families and espionage enthusiasts despite the pandemic.

The SPY Museum is grateful to the following donors who made gifts and pledges of \$250 or more during 2020. Their support, along with hundreds of other members and donors, has helped the Museum to recover from the impact of the pandemic and meet the future with resilience.

\$100,000 AND ABOVE

Anonymous

\$25,000-99,999

AT&T National Security
Booz Allen Hamilton
Carahsoft Technology Corp.
Federal Data Systems, LLC
The Honorable Mary Beth Long
The Embassy of the State of
Qatar in the United States

\$10,000 - \$24,999

Alexis Albion
Jeremy Bash
Matthew Bergman and
Kim Berger
Bode Aviation, Inc.
Fran Dattilo and Dave Wilson
Electronic Warfare Associates
MAG Aerospace
Lisa Martin
PNC Bank
SOS International
The Honorable and
Mrs. William H. Webster
Mark S. Zaid, Esq.

\$5,000 - \$9,999

Accenture Federal Services
Ed Bachl
Birk Family Foundation
Peter Earnest and Karen Rice
EKS Group, LLC
Glenmede
HP Inc.
Tracy Iseler
Mission Solutions Group Inc.
Kyra Phillips
Patrick Spann

\$2,500-4,999

Janice Adams
Chesapeake Employers
Insurance Co.
Clark Construction Co.
Martha Duncan
Sue and Jim Gordon
Peter Neffenger
Plum Run LLC
Stu Shea and Kristine Petka
Ali Soufan
Third Option Foundation
Terry Wilton

\$1,000-2,499 **Anonymous** John Avalos Mr. and Mrs. Thomas Becker The Honorable James and Mrs. Janet Blanchard Christopher and Linda Bond Paul Bran and Nina Levine Frik Buice Candace and Charles Cowan Matthew Dibbert District of Columbia Public Schools Kevin and Laurie Fink Mitch Gerstein Rolf and France Graage David and Jackie Hunt The Honorable Leslie Ireland Al Kamen Michael Lacombe Gerald and Diane Laszakovits Sandy Lerner Keith and Karen Melton Malcolm Nance Jane Plante Mike Riedel The Honorable Mike and Mrs. Kristi Rogers Parker Rutherford Karen Schaefer Joe Silverman

Joe Silverman
Jill Singer
Anna Slafer
Southwest Business
Improvement District
United Way of Greater
Philadelphia and Southern
New Jersey/Thom Melcher
Mr. and Mrs. Robert Wallace
Damon and Jana Walsh
C. Reade Williams
Katherine Wood
Kristin Wood
Renee Wynn

\$500-999

Anonymous (4)
Peter Ackerman and Joanne
Leedom-Ackerman
Marcia Baldwin
Robert K. Burke
Marcus Canzoneri
Michael Clager
Peter Crew

Robert Eatinger Lloyd Franklin John Galliano Gates Defense Systems Lisa and Todd Goodglick Doug Keating Robert Liebscher J.C. Lintzenich Jon Monett Bill Mooney Kevin Oliver James Parslev Ralph Pickard Donald Rutledge Neil Sandhoff Anthony Shaffer Loren and Alexis Slafer Lance Toland Carlton Tolsdorf Daniel Velazquez Andru Wall Matthew Weiner Matthew Wheelock

Alexandra de Borchgrave

Linda DiVall

\$250-499

Anonymous Vin Arthey Christopher and Donna Costa Wendy Cunningham William Daugherty Elizabeth Dayon Sharon Donatucci and Craig Donatucci Carrie Gray Jonathan Handler Michelle Harper Betty Hess Martin Jordan Kathleen Maguire Thomas and Michelle Melcher Jill Naamane Deana Ohara Patrick Porter Randall Rutta Jonathan B. Smith Susan Stuntz United Way of the National Capital Area **Emmett Walsh**

Zak Zebrowski

Gifts received in honor of the following individuals:

Christopher Costa
Peter Earnest
The Honorable Mary Beth Long
Michael Kruelle
Milton and Tamar Maltz
Ambassador Hugh Montgomery
John P. O'Neill
Secretary Leon Panetta
Anna Slafer
SPY Collections Department
Judge and Mrs. William H.
Webster
John Wilson

Gifts received in memory of the following individuals:

Charles "Buz" Chaney Maryse Beliveau-Nance Dr. John Harbert Renetta M. Lynch Donald E. Moore (FBI 1941-1973) Those Who Died on 9/11

The following donors made in-kind gifts of contributed goods or services:

Francis Boyd
Emily Crose
Matthew Devost
Pierre Funes
Bob Gourley
David Marcus
Jonathan B. Smith
Tomahawk Strategic Solutions

THANK YOU.

THE MUSEUM HAS MADE EVERY EFFORT TO ENSURE THAT THIS IS AN ACCURATE AND COMPLETE LIST. PLEASE CALL 202.654.0961 IF YOU HAVE OUESTIONS OR CONCERNS.

LEADERSHIP

BOARD OF DIRECTORS

Milton Maltz FOUNDING CHAIRMAN

Tamar Maltz FOUNDING BOARD MEMBER

John T. Avalos Jeremy Bash Thomas M. Becker Governor James Blanchard

Peter Earnest

Joe Fluet General Michael V. Hayden (RET.) Tracy Iseler

Mary Kraft

The Honorable Mary Beth Long Lisa G. Martin Adrian Martinez Thomas P. Melcher H. Keith Melton Mara A. Motherway

Vice Adm. Peter Neffenger, USCG (RET.)

Jill Singer Lori Stokes Damon Walsh

Matthew Wheelock Katherine Wood

ADVISORY BOARD

Alison Bouwmeester Steven Cash Spencer Crew Rollie Flynn

Rollie Flynn Phil Froom

Melvin L. Gamble David Kahn

Major Gen. Oleg D. Kalugin, KGB (RET.)

Michael J. Lacombe

Melissa Boyle Mahle David G. Maior

Keith J. Masback

Jonna Hiestand Mendez
Malcolm W. Nance

The Honorable Mike Rogers Karen M. Schaefer

Jonathan B. Smith

The Honorable William H. Webster Kristin Wood

HONORARY BOARD

James Clapper Robert De Niro Joel Fields Harrison Ford

Robert Gates

Will Hurd

David Ignatius John E. McLaughlin

Admiral William H. McRaven,

USN (RET.)

Michael Morell

John Negroponte

Mandy Patinkin

Gary Powers Jr. Neal Purvis

Matthew Rhys

Keri Russell

Sir John Scarlett

George Tenet

Sir Dermot Turing Robert Wade

Joe Weisberg Douglas H. Wise

Ambassador R. James Woolsey

SENIOR STAFF

Tamara Christian PRESIDENT AND COO

Christopher P. Costa EXECUTIVE DIRECTOR

Amanda Abrell VICE PRESIDENT OF MARKETING & COMMUNICATIONS

Marcia Dudley HUMAN RESOURCES DIRECTOR

Tracey Holmes CONTROLLER

Michael Kruelle VICE PRESIDENT OF OPERATIONS

Timothy Miller
VICE PRESIDENT OF TECHNOLOGY
& FACILITIES

Ursula Oaks VICE PRESIDENT OF PHILANTHROPY

Karen Simonet VICE PRESIDENT OF RETAIL

Anna Slafer VICE PRESIDENT OF EXHIBITIONS & PROGRAMS The International Spy Museum is a 501c3 nonprofit cultural institution. To learn more about ways to support our work, visit **spymuseum.org/support**.

International Spy Museum Development Department 700 L'Enfant Plaza, SW Washington, DC 20024

2 202.654.2853

development@spymuseum.org



